

The Small Business Cyber Crisis

Urgent And Critical Protections Every Small Business Must Have In Place NOW To Protect Their Bank Accounts, Client Data, Confidential Information, And Reputation From The Tsunami Of Cybercrime

2021

Notice: This publication is intended to provide accurate and authoritative information in regard to the subject matter covered. However, no warranties are made. It is provided with the understanding that the author and the publisher are NOT engaged in rendering legal, accounting or related professional services or advice and that this publication contains opinions of its author. This publication is NOT intended as a substitute for specific legal or accounting advice for any particular institution or individual. The publisher accepts NO responsibility or liability for any individual's decisions or actions made as a result of information or opinion contained herein.

The growth and sophistication of cybercriminals, ransomware, and hacker attacks has reached epic levels. CEOs can no longer ignore it or foolishly think, "that won't happen to us."

Your business – large OR small – will be targeted and will be compromised UNLESS you take action on the information revealed in this shocking new executive report.



Provided By: SIP Oasis, Inc.

Author: Ron Shoe

3 Riverchase Office Plaza, Suite 114

Birmingham, AL 35244

www.sipoasis.com

(205) 623-1200

When You Fall Victim To A Cyber-Attack By No Fault Of Your Own, Will They Call You Stupid...Or Just Irresponsible?

It's **EXTREMELY unfair, isn't it?** Victims of all other crimes – burglary, rape, mugging, carjacking, theft – get sympathy from others. They are called “victims,” and support comes flooding in, as it should.

But if your company is the victim of a cybercrime attack where client or patient data is compromised, you will NOT get such sympathy. You will instantly be labeled as stupid or irresponsible. **You will be investigated and questioned about what you did to prevent this from happening**, and if the answer is not adequate, you can be found liable, facing serious fines and lawsuits EVEN IF you trusted an outsourced IT support company to protect you. Claiming ignorance is not an acceptable defense, and this giant, expensive, and reputation-destroying nightmare will land squarely on YOUR shoulders. *But it doesn't end there...*

According to the **Alabama Data Breach Notification Act of 2018**, in effect as of May, 2018, you will be required to tell your clients and/or patients that YOU exposed them to cybercriminals. Your competition will have a heyday over this. Clients will be IRATE and leave in droves. Morale will TANK and employees will BLAME YOU. Your bank is NOT required to replace funds stolen due to cybercrime (*go ask them*), and unless you have a very specific type of insurance policy, any financial losses will be denied coverage.

Please do NOT underestimate the importance and likelihood of these threats. It is NOT safe to assume your IT company (or guy) is doing everything they should be doing to protect you. In fact, there is a high probability they are NOT, which we can demonstrate, with your permission.

Yes, It CAN Happen To YOU And The Damages Are **VERY** Real

You might already know about the escalating threats, from ransomware to hackers, but it's very possible you are underestimating the risk to you. It's also possible you're NOT fully protected and are operating under a false sense of security, ill-advised and underserved by your outsourced IT company.

In fact, if they have not talked to you about the protections outlined in this report, or about putting a cyber “disaster recovery” plan in place, you are at risk and you are not being advised properly.

This is not a topic to be casual about. Should a breach occur, your reputation, your money, your company, and your neck will be on the line. That's why you must get involved and make sure your company is prepared and adequately protected, not just pass this off to someone else.

This Is Too Serious A Matter To Entrust To Others And Completely Delegate Without Your Involvement

This is no longer an issue that can simply be delegated to the IT department.

ONE slipup from even a smart, tenured employee clicking on the wrong e-mail, innocently downloading an application, lazily using an easy-to-remember password for ONE application, is all it takes to open the door to a hacker or ransomware **and create real damage**.

Take the story of Michael Daugherty, former CEO of LabMD. His small, Atlanta-based company tested blood, urine, and tissue samples for urologists – a business that was required to comply with federal rules on data privacy as outlined in the Health Insurance Portability and Accountability Act, or HIPAA.

He HAD an IT team in place that he believed was protecting them from a data breach, yet the manager of his billing department was able to download a file-sharing program to the company's network to listen to music. She unknowingly left her documents folder (which contained over 9,000 patient files) open for sharing with other users of the peer-to-peer network.

This allowed an unscrupulous IT services company to hack in and gain access to the file and use it against them for extortion. When Daugherty refused to pay them for their “services,” the company reported him to the Federal Trade Commission, who then came knocking.

After filing some 5,000 pages of documents to Washington, he was told the information he shared on the situation was “inadequate.” In-person testimony by the staff regarding the breach was requested, along with additional details about the training manuals he had provided to his employees regarding cyber security, documentation on firewalls, and penetration testing. (QUESTION: ARE YOU DOING ANY OF THIS NOW?)

Long story short, his employees blamed HIM and left, looking for more “secure” jobs at companies that weren’t under investigation. Sales steeply declined as clients took their business elsewhere. His insurance providers refused to renew their policies.

The FTC relentlessly pursued him with demands for documentation, testimonies, and other information he already provided, sucking up countless hours of time. The emotional strain on him – not to mention the financial burden of having to pay attorneys – took its toll, and eventually he closed the doors to his business, storing what was left of the medical equipment he owned in his garage, where it remains today.



“Not My Company...Not My People...We’re Too Small” You Say?

Don’t think you’re in danger because you’re “small” and not a big company like Experian, J.P. Morgan, or Target? That you have “good” people and protections in place? That it won’t happen to you?

That’s EXACTLY what cybercriminals are counting on you to believe. It makes you easy prey because you put ZERO protections in place, or grossly inadequate ones.

Look: 82,000 NEW malware threats are being released every single day, and HALF of the cyberattacks occurring are aimed at small businesses. You just don’t hear about it because the news wants to report on BIG breaches OR it’s kept quiet by the company for fear of attracting bad PR, lawsuits, and data-breach fines, and also out of sheer embarrassment. But make no mistake – small, “average” businesses are being compromised daily, and clinging to the smug ignorance of “That won’t happen to me” is an absolute surefire way to leave yourself wide open to these attacks.

In fact, Fintech News reports that in 2020, there was a cyberattack every 39 seconds, with small businesses accounting for 43% of breach victims. Most small businesses are too embarrassed or afraid to report breaches, so it’s safe to assume that percentage is much higher.

Are you “too small” to be significantly damaged by a ransomware attack that locks all of your files for several days or more? Are you “too small” to deal with a hacker using your company’s server as “ground zero” to infect all of your clients, vendors, employees, and contacts with malware? Are you “too small” to worry about someone taking your payroll out of your bank account? According to Osterman Research, the AVERAGE small business lost over \$100,000 per ransomware incident and over 25 hours of downtime. Of course, \$100,000 isn’t the end of the world, is it? But are you okay to shrug this off? To take the chance?

It’s NOT Just Cybercriminals Who Are The Problem

Most business owners erroneously think cybercrime is limited to hackers based in China or Russia. However, the evidence is overwhelming that disgruntled employees, both of your company and your vendors, can cause significant losses due to their knowledge of your organization and access to your data and systems. What damage can they do?

- **They leave with YOUR company’s files, client data, and confidential information stored on personal devices**, as well as retaining access to cloud applications, such as social media sites and file-sharing sites (Dropbox or OneDrive, for example), that your IT department doesn’t know about or forgets about changing their passwords.

In fact, according to an in-depth study conducted by Osterman Research, **69% of businesses experience data loss due to employee turnover and 87% of employees who leave take data with them.** What do they do with that information? Sell it to competitors,

BECOME a competitor, or retain it to use at their next job.

- **Funds, inventory, trade secrets, client lists, and HOURS stolen.** There are dozens of sneaky ways employees steal, and it's happening a LOT more than businesses care to admit. According to the website StatisticBrain, 75% of all employees have stolen from their employers at some point. From stealing inventory to check and credit card fraud, your hard-earned money can easily be stolen over time in small amounts that you never catch.

Here's the most COMMON way they steal: They waste HOURS of time on your dime to do personal errands, shop, play games, check social media feeds, gamble, read the news, and a LONG list of non-work related activities. Of course, YOU are paying them for a 40-hour week, but you might only be getting half of that. Then they complain about being "overwhelmed" and "overworked." They tell you, "You need to hire more people!" so you do. All of this is a giant suck on profits if you allow it. Further, if your IT company is not monitoring what they do and limiting what sites they can visit, they could do things that put you in legal jeopardy, like downloading illegal music and video files, visiting adult content websites, gaming, and gambling – all of these sites fall under HIGH RISK for viruses and phishing scams.

- **They DELETE everything. A common scenario:** An employee is fired or quits because he is unhappy with how he is being treated – but before he leaves, he permanently deletes ALL his e-mails and any critical files he can get his hands on. If you don't have that data backed up, you lose it ALL. Even if you sue him and win, the legal costs, time wasted on the lawsuit and on recovering the data, not to mention the aggravation and distraction of dealing with it all is a far greater cost than what you *might* get awarded, *might* collect in damages.

Do you *really* think *this can't* happen to you?

Then there's the threat of vendor theft. Your payroll, HR, and accounting firm have direct access to highly confidential information and a unique ability to commit fraud. THEIR employees, not just the leadership team, can steal money, data, and confidential information. All it takes is a part-time employee – perhaps hired to assist in data entry during tax season, and who is not being closely supervised or is working from home on routine tasks with your account – to decide to make a little money on the side by selling data or siphoning funds from your account.

Exactly How Can Your Company Be Damaged By Cybercrime Let Us Count The Ways:

1. **Reputational Damages:** What's worse than a data breach? Trying to cover it up. Companies like Yahoo! are learning that lesson the hard way, facing multiple class-action lawsuits for NOT telling their users immediately when they discovered they were hacked. With Dark Web monitoring and forensics tools, WHERE data gets breached is easily traced back to the company and website, so you cannot hide it.

When it happens, do you think your clients will rally around you? Have sympathy? News like this travels fast on social media. They will demand answers: HAVE YOU BEEN RESPONSIBLE in putting in place the protections outlined in this report, or will you have to tell your clients, "Sorry, we got hacked because we didn't think it would happen to us,"

or “We didn’t want to spend the money.” Is *that* going to be sufficient to pacify them?

2. **Government Fines, Legal Fees, Lawsuits:** Breach notification statutes remain one of the most active areas of the law. Right now, several senators are lobbying for “massive and mandatory” fines and more aggressive legislation pertaining to data breaches and data privacy. The courts are NOT in your favor if you expose client data to cybercriminals.

Don’t think for a minute that this only applies to big corporations: ANY small business that collects customer information also has important obligations to its customers to tell them if they experience a breach. In fact, all 50 states and the District of Columbia now have their own data breach laws, and they are getting tougher by the minute.

If you’re in health care or financial services, you have additional notification requirements under the Health Insurance Portability and Accountability Act (HIPAA), the Securities and Exchange Commission (SEC), and the Financial Industry Regulatory Authority (FINRA). Among other things, HIPAA stipulates that if a health care business experiences a breach involving more than 500 customers, **it must notify a prominent media outlet about the incident**. The SEC and FINRA also require financial services businesses to contact them about breaches, as well as any state regulating bodies.

With all the new laws being passed, there is a very good chance you are NOT compliant. **What HAS your IT company told you about this?**

3. **Cost, After Cost, After Cost:** ONE breach, one ransomware attack, one rogue employee can create HOURS of extra work for staff who are already maxed out when things are going well. Then there’s business interruption and downtime and backlogged work delivery for your current clients. Loss of sales. Forensics costs to determine what kind of hack attack occurred, what part of the network is/was affected, and what data was compromised. Emergency IT restoration costs for getting you back up, *if that’s even possible*. In some cases, you’ll be forced to pay the ransom and maybe – *just maybe* – they’ll give you your data back. Then there are legal fees and the cost of legal counsel to help you respond to your clients and the media. Cash flow will be significantly disrupted, budgets blown up. Some states require companies to provide one year of credit-monitoring services to consumers affected by a data breach and more are following suit.

According to the Cost of Data Breach Study conducted by Ponemon Institute, the **average cost of a data breach is \$225 per record compromised, after factoring in IT recovery costs, lost revenue, downtime, fines, legal fees, etc.** How many client records do you have? Employees? Multiply that by \$225 and you’ll start to get a sense of the costs to your organization. [NOTE: Health care data breach costs are the highest among all sectors.]

4. **Bank Fraud:** If your bank account is accessed and funds stolen, the bank is NOT responsible for replacing those funds. Take the true story of Verne Harnish, CEO of Gazelles, Inc., a very successful and well-known consulting firm, and author of the best-selling book *The Rockefeller Habits*.

Harnish had \$400,000 taken from his bank account when hackers were able to access his PC and intercept e-mails between him and his assistant. The hackers, who are believed to be based in China, sent an e-mail to his assistant asking her to wire funds to 3 different

locations. It didn't seem strange to the assistant because Harnish was then involved with funding several real estate and investment ventures. The assistant responded in the affirmative, and the hackers, posing as Harnish, assured her that it was to be done. The hackers also deleted his daily bank alerts, which he didn't notice because he was busy running the company, traveling, and meeting with clients. That money was never recovered and the bank is not responsible.

Everyone wants to believe "Not MY assistant, not MY employees, not MY company" – but do you honestly believe that your staff is incapable of making a single mistake? A poor judgment? **Nobody believes he will be in a car wreck when he leaves the house every day, but you still put the seat belt on.** You don't expect a life-threatening crash, but that's not a reason not to buckle up. *What if?*

Claiming ignorance is not a viable defense, nor is pointing to your outsourced IT company to blame them. YOU will be responsible and YOUR company will bear the brunt.

5. **Using YOU As The Means To Infect Your Clients:** Some hackers don't lock your data for ransom or steal money. Often they use your server, website, or profile to spread viruses and/or compromise other PCs. If they hack your website, they can use it to relay spam, run malware, build SEO pages, or promote their religious or political ideals. (Side note: This is why you also need advanced endpoint security, spam filtering, web gateway security, SIEM, and the other items detailed in this report, but more on those in a minute.) Are you okay with that happening?

You May Want To Believe You're "Safe" **But Are You Sure?**

It's very possible that you are being ill-advised by your current IT company. What have they recently told you about the rising tsunami of cybercrime? Have they recently met with you to discuss new protocols, new protections, and new systems you need in place TODAY to stop the NEW threats that have developed over the last few months?

If not, there could be several reasons for this. First, and most common, they might not know HOW to advise you, or even that they should. Many IT companies know how to keep a computer network running **but are completely out of their league when it comes to dealing with the advanced cyber security threats we are seeing recently.**

Second, they may be "too busy" themselves to be truly proactive with your account. Or maybe they don't want to admit the service package they sold you has become OUTDATED and inadequate compared to far superior solutions available today. At industry events, I'm shocked to hear other IT companies say, "We don't want to incur that expense," when talking about new and critical cyber security tools available. Their cheapness CAN be your demise.

And finally, NOBODY (particularly IT guys) likes to admit they are out of their league. They feel compelled to exaggerate their ability to avoid being fired. To be fair, they might actually have you covered and be on top of it all. So how do you know?

Is Your Current IT Company Doing Their Job?

Take This Quiz To Find Out

If your current IT company does not score a “Yes” on every point, they are NOT adequately protecting you. Don’t let them “convince” you otherwise, and DO NOT give them a free pass on any one of these critical points.

Further, it’s important that you get verification on the items listed. Simply asking, “Do you have insurance to cover us if you make a mistake?” is good, but getting a copy of the policy or other verification is critical. When push comes to shove, they can deny they told you.

- ☐ **Have they met with you recently – in the last 3 months – specifically to review and discuss what they are doing NOW to protect you?** Have they told you about new and inexpensive tools such as Dark Web monitoring for your company’s credentials or advanced endpoint security to protect you from attacks that antivirus is unable to detect and prevent? If you are outsourcing your IT support, they should, at a MINIMUM, provide you with a quarterly review and report of what they’ve done – and are doing – to protect you AND to discuss new threats and areas you will need to address.
- ☐ **Do they proactively monitor, patch, and update your computer network’s critical security settings daily? Weekly? At all? Are they reviewing your firewall’s event logs for suspicious activity?** How do you know for sure? Are they providing ANY kind of verification to you or your team?
- ☐ **Have they EVER urged you to talk to your insurance company** to make sure you have the right kind of insurance to protect against fraud? Cyber liability?
- ☐ **Do THEY have adequate insurance to cover YOU if they make a mistake and your network is compromised?** Do you have a copy of THEIR CURRENT policy? Does it specifically cover YOU for losses and damages?
- ☐ **Have you been fully and frankly briefed on what to do IF you get compromised?** Have they provided you with a response plan? If not, WHY?
- ☐ Have they told you if they are outsourcing your support to a 3rd-party organization? **DO YOU KNOW WHO HAS ACCESS TO YOUR PERSONAL COMPUTER AND NETWORK?** If they are outsourcing, have they shown you what security controls they have in place to ensure a rogue technician, living in another country, would be prevented from using their free and full access to your network to do harm?
- ☐ **Do they have a ransomware-proof backup system in place?** One of the reasons the WannaCry virus was so devastating was because it was designed to find, corrupt, and lock BACKUP files as well. ASK THEM TO VERIFY THIS. You might *think* you have it because that’s what your IT vendor is telling you.

- ☐ **Have they put in place a WRITTEN mobile and remote device security policy and distributed it to you and your employees?** Is the data encrypted on these devices? Do you have a remote “kill” switch that would wipe the data from a lost or stolen device, and is that data backed up so you CAN wipe the device and not lose files?
- ☐ **Do they have controls in place to force your employees to use strong passwords?** Do they require a monthly password update for all employees? If an employee is fired or quits, do they have a process in place to make sure ALL passwords are changed? Can you see it?
- ☐ **Have they talked to you about replacing your old antivirus with advanced endpoint security?** There has been considerable talk in the IT industry that antivirus is dead, unable to prevent the sophisticated attacks we’re seeing today.
- ☐ **Have they discussed and/or implemented “multi-factor authentication” for access to highly sensitive data?** Do you even know what that is? If not, you don’t have it.
- ☐ **Have they recommended or conducted a comprehensive risk assessment every single year?** Many insurance policies require it to cover you in the event of a breach. If you handle “sensitive data” such as medical records, credit card and financial information, social security numbers, etc., you may be required by law to do this.
- ☐ **Have they implemented web-filtering technology to prevent your employees from going to infected websites, or websites you DON’T want them accessing at work?** Porn and adult content is still the #1 thing searched for online. This can expose you to sexual harassment and child pornography lawsuits, not to mention the distraction and time wasted on YOUR payroll, with YOUR company-owned equipment.
- ☐ **Have they given you and your employees ANY kind of cyber security awareness training?** Have they offered to help you create an AUP (acceptable use policy)? Employees accidentally clicking on a phishing e-mail, downloading an infected file or malicious application is still the #1 way cybercriminals hack into systems. Training your employees FREQUENTLY is one of the most important protections you can put in place. Seriously.
- ☐ **Have they properly configured your e-mail system to prevent the sending/receiving of confidential or protected data?** Properly configured e-mail systems can automatically prevent e-mails containing specified data, like social security numbers, from being sent or received.
- ☐ **Do they allow your employees to connect remotely using GoToMyPC, Log Me In, or TeamViewer?** This is a sure sign to be concerned! Remote access should strictly be via a secure VPN (Virtual Private Network).
- ☐ **Do they offer, or have they at least talked to you about, Dark Web/Deep Web ID monitoring?** There are new tools available that monitor cybercrime websites and data for YOUR specific credentials being sold or traded. Once detected, it notifies you immediately so you can change your password and be on high alert.

A Preemptive Independent Risk Assessment: The ONLY Way You Can Really Be Sure

A Security Assessment is exactly what it sounds like – it's a process to review, evaluate, and “stress test” your company's network to uncover loopholes and vulnerabilities BEFORE a cyber-event happens.

Just like a cancer screening, a good assessment can catch problems while they're small, which means they will be a LOT less expensive to fix and less disruptive to your organization. They also give you a better chance of surviving a cyberattack.

An assessment should always be done by a qualified 3rd party, NOT your current IT team or company; fresh eyes see things hidden, even in plain sight, from those looking at it daily.

You want a qualified “Sherlock Holmes,” acting on YOUR behalf, who is not trying to cover up inadequacies or make excuses, bringing to you a confidential report you can use before others find dirty laundry and air it in harmful ways.

Our Free Cyber Security Risk Assessment Will Give You The Answers You Want, The Certainty You Need

For a limited time, we are offering a Complimentary Cyber Security Risk Assessment to a select group of businesses. This is entirely free and without obligation. EVERYTHING WE FIND AND DISCUSS WILL BE KEPT STRICTLY CONFIDENTIAL.

This assessment will provide verification from a **qualified 3rd party** on whether or not your current IT company is doing everything they should to keep your computer network not only up and running, but also SAFE from cybercrime.

Here's How It Works: At no cost or obligation, one of my lead consultants and/or I will come to your office to conduct a high-level, introductory business to business meeting. If we feel that we can help each other, we can launch a non-invasive, CONFIDENTIAL investigation of your computer network, backups, and security protocols. Your current IT company or guy DOES NOT NEED TO KNOW we are conducting this assessment. Your time investment is minimal: one hour for the initial meeting and one hour in the second meeting to go over our Report Of Findings.

When this Risk Assessment is complete, you will know:

- **If you and your employees' login credentials are being sold on the Dark Web.** We will run a scan on your company, right in front of you, in the privacy of your office if you prefer (results will NOT be e-mailed or otherwise shared with anyone but you). It's RARE that we don't find compromised credentials – and I can guarantee what we find will shock and alarm you.

- IF your IT systems and data are **truly secured** from hackers, cybercriminals, viruses, worms, and even sabotage by rogue employees.
- IF your **current backup would allow you to be back up and running again fast** if ransomware locked all your files. *In 99% of the computer networks we've reviewed over the years, the owners were shocked to learn the backup they had would NOT survive a ransomware attack.*
- IF employees truly know how to spot a phishing e-mail. We will actually put them to the test. *We've never seen a company pass 100%. Not once.*
- If your IT systems and backups are in sync with compliance requirements for HIPAA, GLBA, and SOX and using best practices.

If we **DO find problems**...overlooked security loopholes, inadequate backups, credentials that have been compromised, out-of-date firewall and antivirus software, and (often) active malware...on one or more of the PCs in your office, we will propose an Action Plan to remediate the situation that you can have us implement for you if you choose.

Again, I want to stress that EVERYTHING WE DISCUSS AND DISCOVER WILL BE STRICTLY CONFIDENTIAL.

Why Free?

Frankly, we want the opportunity to be your most competent, responsive, and trusted IT Management and Network Security provider.

However, I also realize **there's a good chance you've been burned, disappointed, and frustrated by the complete lack of service and the questionable advice** you've gotten from other IT companies in the past. In fact, you might be so fed up and disgusted with being "sold" and underserved that you don't trust anyone. *I don't blame you.*

That's why this assessment is completely and entirely free. Let us earn your trust by demonstrating our expertise. While we would love the opportunity to be your IT company, we will come in with no expectations and only look to provide you with fact-based information so that you can make a qualified, informed decision – and we'll **ONLY** discuss the option of becoming your IT company if the information we share makes sense and you want to move forward. No hard sell. No gimmicks and no tricks.

Please...Do NOT Just Shrug This Off (What To Do Now)

I know you are *extremely busy*, and there is enormous temptation to discard this, shrug it off, worry about it "later," or dismiss it altogether. That is, undoubtedly, the easy choice...but the easy choice is rarely the **RIGHT** choice. **This I can guarantee:** At some point, you **WILL HAVE TO DEAL WITH A CYBER SECURITY EVENT**.

Hopefully you'll be brilliantly prepared for it and experience only a minor inconvenience at most. But if you wait and do NOTHING, I can practically guarantee this will be a far more costly, disruptive, and devastating attack that will happen to your business.

You've spent a lifetime working hard to get where you are today. Don't let some lowlife thief operating outside the law in another country get away with taking that from you. And certainly don't "hope" your IT guy has you covered.

Get the facts and be certain you are protected.

Contact us and schedule your free, CONFIDENTIAL Cyber Security Risk Assessment today: www.sipoasis.com/security. Feel free also to reach out to my Business Development Manager, Andrew Burke, at (205) 623-1200 or aburke@sipoasis.com.

Dedicated to serving you,

Ron Shoe

Web: www.sipoasis.com

P.S. – In speaking to various CEOs, law firms, and business owners who have been hacked or compromised, almost all of them told me they thought their IT guy "had things covered." I'm also very connected with other IT firms across the country to "talk shop" and can tell you that most IT guys have never had to deal with the enormity and severity of attacks happening in the last few months. That's why it's VERY likely your IT guy does NOT have you "covered," and you need a preemptive, independent risk assessment like the one I'm offering in this letter.

As a CEO myself, I understand that you have to delegate and trust, at some level, that your employees and vendors are doing the right thing – but it never hurts to validate that they are. Remember, it's YOUR reputation, YOUR money, YOUR business that's on the line. THEIR mistake is YOUR nightmare.

Here Are Just A Few Others We've Helped:



Pete Donohoo, Co-Owner, Donohoo Auto and Donohoo Chevrolet
SIP Oasis Frees Me to Run My Business.

Because we've seen such improvement in the management of our IT infrastructure, I am better able to execute on items more core to our business. SIP Oasis develops technology strategy that complements and supports our long-term business goals. On a daily basis, their team constantly prevents problems to ensure that we remain on plan and at our most productive. And their flat-rate pricing model keeps everything within our budget, no matter how many hours they expend.



Chuck Gault, President, Max Coating
Since Hiring Them, I Rarely Hear About IT Issues.

If you're looking for an IT firm you can trust, hire the folks at SIP Oasis. At first, I was nervous about switching IT companies, but I'm glad we made the change. I've never regretted it. Now I very rarely hear about IT issues, and I know for certain that if there were problems, my operations people would be the first to let me know! Amazingly, our computers and phones just work so my team isn't marching into my office to complain anymore. That's a great feeling. Their fast response is exceptional. It must be part of the SIP Oasis culture. If you're considering hiring them, I'd simply tell you to listen to Ron. He definitely knows what he's talking about, and he'll keep his promises, delivering the quality service you want.



Lisa Faulkner, Firm Administrator, Farris Riley and Pitt Legal Firm
They've Consistently Provided Quality Service Through Our Explosive Growth.

When we first started working with SIP Oasis, we were 3 attorneys getting started. Years later, we have moved to new offices and grown to a staff of 25 – and during that period, they've provided quality service and guidance on how to handle our growth from an IT perspective. Their responsiveness elevates SIP Oasis above other technology firms. At one point, we considered hiring an in-house IT employee, but we have found that we receive better service from their team. Though they are smaller than some of the other well-known firms, their commitment to your business is worth a leap of faith and will be a worthwhile decision.



Allows Me to Focus on More Valuable Projects and Tasks

Jeff Griggs, Vice President/Operations Manager, OHD, LLLP

We thought our IT infrastructure was sound before we partnered with SIP Oasis, but we were wrong. Knowing now that our data is secure and that we have a team providing support for our staff means that I am able to focus on higher priority issues and more valuable projects and tasks. The peace of mind and confidence that brings are incalculable! As an example, we had a flooding issue following recent tornadoes, and one of the founders arrived on-site during his day off to help us. We so appreciate the responsiveness!



FRIENDS
of Birmingham
Botanical Gardens

Incredible Responsiveness at a Reasonable Expense

Stephanie Banks, CFO, Birmingham Botanical Society

SIP Oasis, as our first outsourced provider, minimizes our downtime with their responsiveness and consistent, proactive support. Our work efficiency has improved, and we are so confident and pleased that we don't give the expense a second thought.



Greg Williams, Capstone Development Partners

Our Choice Was Clear.

After assessing other options from various competing companies, we found SIP Oasis to have significantly better functionality, higher quality, and lower cost. Ron listened and asked questions about our needs rather than simply trying to sell me something.



Joe Farley, President, Big Camo.com

Big Enough to Get it Done Correctly and Small Enough to Have a Soul.

On every tech front, SIP Oasis provides accessible, timely, and responsive answers. They fix it correctly and quickly. They act as though they have a dog in your fight!



Alex Corona, Vice President, Corona Group Inc.

No Finger-Pointing, No Surprises!

We love the super-quick response time and flat-rate billing structure. It's nice knowing that we are not being taken advantage of by someone billing countless hours to fix problems we don't understand. SIP Oasis finds solutions without blaming others like the ISP, software, or equipment. And they do everything they can to get things right the first time, as they are losing money the more time, spent fixing your issues.



Ryan Ferris, Vice President of Operations, Cooper Construction

We have remote employees working on projects across the U.S. In the past, when an IT issue would arise, it required a call to our home office to coordinate with our former IT vendor. These problems often burdened our administrative staff with unnecessary hours of work each week. Today, individual employees can immediately create a service ticket using the Easy Tree support icon that is on all of our computers. This tool provides a direct way to submit a ticket quickly, interact with the technicians and track the status in real time. Furthermore, both response and resolution time have improved significantly since we made the switch to SIP Oasis. Their sophisticated team handles any issues quickly and efficiently.